

# Strengthening Small Town Grocery Strategy and Viability Through Local Participatory Engagement & Multi-Resource University Teams

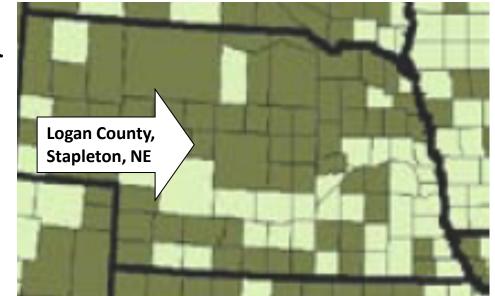
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## Abstract

The presentation focuses on a strategic plan model developed for the Stapleton Cooperative Market & Deli in Logan County (population 768). The model included best practices, and ongoing membership goals campaign, which resulted in viability of this key community anchor business. The model is transferrable to any rural grocery store.





### Background



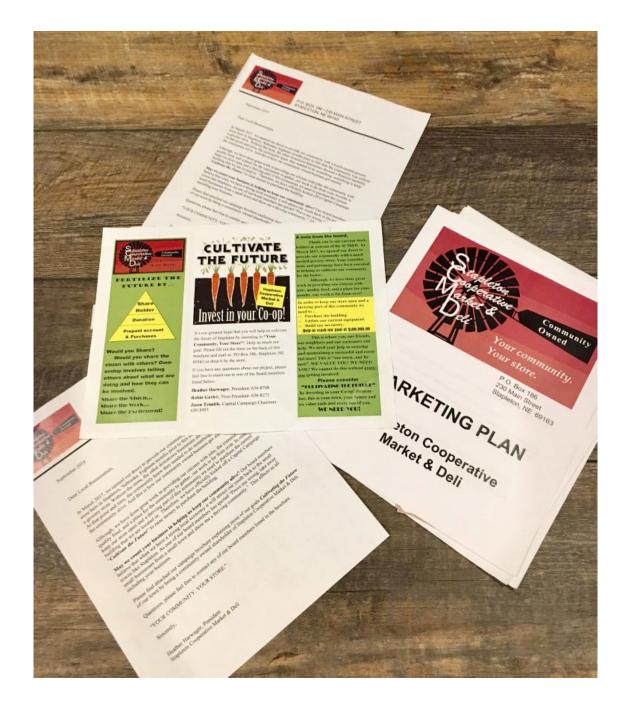


y loved the feature of stapleton's cooperative-owned grocery store opened for business Sunday, March 12, but it's now official with a very successful grand ebrating all the babies opening and ribbon cutting, Saturday, April 22. Stapleton Cooperative Market & Deli board president, Heather Harwager, prepares to cut

KENDRA CUTLER PHOTO

NO. 17

## Project





Regional Focus Group Location	Number of Employers represented	Number of Participants (people)**		Age range Range (Est)/ Avg across groups
Café 1	4	5	2 male, 3 female	60-80
Café 2	5	7	6 male, 1 female	40-70
School 1	1	6	2 male, 4 female 5 teachers, half 2 admin	25-62
School 2	1	2	2 female - admin	50-60
Downtown Retailer	2	4	3 male, 2 female 2 small biz owners	38-60
Employees	1	2	2 female	19-50
Store owner or Board Leader Interviews	5	5	3 male, 2 female 2 small biz owners	38-60
Total or Average	19	31	11 male, 15 female	30-70

Research Process -Methods:

#### Focus Group Participant Profile



#### Outcomes







## Questions?